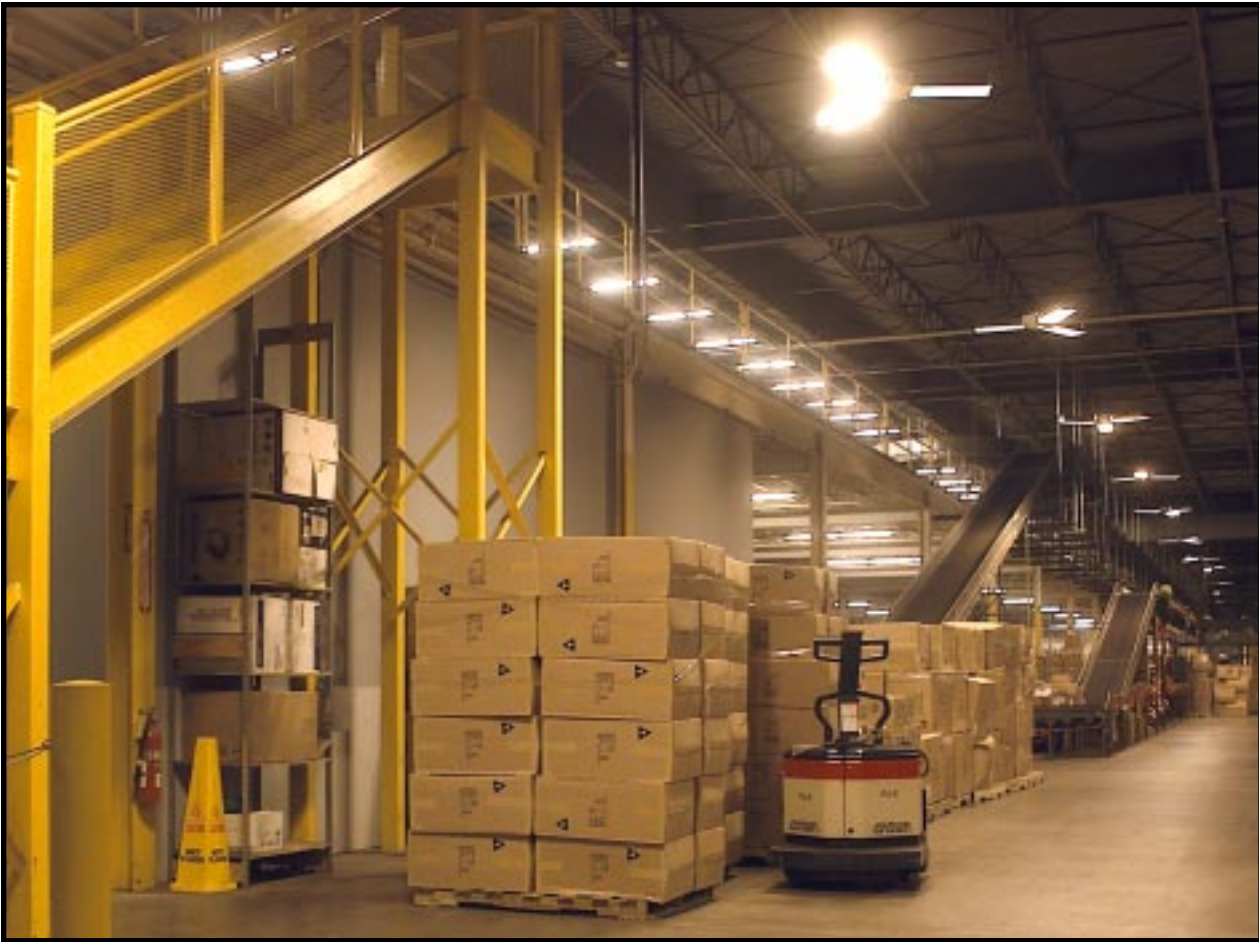


# STATE PROFILES

EVOLVING TECHNOLOGIES IN LIGHT SENSORS



## NATIONAL DISTRIBUTION WAREHOUSE

The Senior Energy Auditor at the corporate office has six years of successful experience with our products, and confidently stated, we standardized on installing Sensor Switch within our Company because they work especially well in offices, stock-rooms, warehouses and hallways. We have experienced problems with competitive Sensors that turn lights “Off” erratically. “Sensor Switch products are headache free”.

In 1997 this firm up-graded the lighting systems in the 800,000 square foot thirty year old Distribution Center. This facility operates 24 hours a day Monday through Friday, and for 12 hours every Saturday throughout the year. Multiple Sensor Switch occupancy controls were mounted on the 28 foot high ceiling in each of the nine 150 foot long aisle areas. The cafeteria, private offices, hallways, and bathrooms were also up-graded with occupancy controls.

That Facilities Engineer, reported the installation of more than 1,000 SSI Sensors and new lighting immediately reduced the operating cost for the lighting by 28%.

**“SENSOR SWITCH PRODUCTS ARE HEADACHE FREE”.**

When asked about the “dependability of our Sensors?” He confirmed, “that during the past five years only two of the sensors have been replaced”!